



HAMBLI YASMINE

ABOUT ME

ORGANIZED, EFFICIENT AND EAGER TO DEVELOP MY SKILLS, I AM OPEN TO NEW OPPORTUNITIES

OBJECTIVES

I am willing to work in a international context in my field which is international trade, and collaborate with new partners and clients.

EXPERIENCE

EXPORT SALES MANAGER

JAPCOOK EXPORT | October 2017 - July 2021

- **Opening of accounts and negotiation of contracts for 53 international customers accounts (Picard, El Corte Inglés, Tazaki Foods ...)**
- Management of **inputs / outputs stock of 3 million €**
- **Order management**, from reception to delivery
- **Logistics management at national and international level (Western Europe)**
- Portfolio management (**FACTOR financing files**)
- Dispute management and invoicing
- Creation of **price offers**
- **Organization of international fairs** (The Restaurant Show- UK)

IMPORT EXPORT ASSISTANT -INTERNSHIP

SPARBER GROUP - BCN | April 2017 - August 2017

- Management of **incoming and outgoing stocks**
- **Logistical support at national / international level** (transit of goods between **Spain and Latin America**)
- Development of quotes
- Communication / **Satisfaction of different customers**
- Management of administrative operations (files, agendas, meetings)

KEEP IN TOUCH

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Toulouse - FRANCE.

EDUCATION

BACHELOR DEGREE - INTERNATIONAL TRADE

*UNIVERSITY TOULOUSE 3 - Jean Jaurès
2013 - 2017*

Multidisciplinary training in **international trade techniques** for the **exchange of goods and services between countries**, but also in contract law, **business strategy** and the **identification of new opportunities** in markets around the world

SKILLS

ENGLISH PROFESSIONAL LEVEL
SPANISH PROFESSIONAL LEVEL
PACK OFFICE
INCOTERMS
TEAMWORK
ORGANIZATION
ANALYTICAL MINDED
TIME MANAGEMENT